



SwedBrasil Import & Export AB

At your Service

About us

2011

- Swedbrasil Import & Export AB was founded in Sweden in 2011 in response to our own experience of the often long and complicated process of trading with products between Europe and South America.

2019

- Swedbrasil Import & Export AB was created with the aim of facilitating these processes, optimizing time and cost for companies.

- As of today, we have responded to various global companies of all sizes around the world, in their needs to purchase industrial materials and assistance in import and export processes.

We are members of:

Swedish Chamber of Commerce
Swedish-Brazilian Chamber of Commerce
Sweden on the go

www.handelskammarenmalardalen.se
www.swedcham.com.br
www.swedenonthego.se

Our Values

Our vision is to be a reference as an international supplier for products and services with excellent results, ethics, and sustainable development.

Swedbrasil Import & Export AB is specialized in the procurement and delivery of all types of industrial material (MRO) with great importance on security y efficiency, through a solid expert service to help our customers save time and money.



*Customer
focus*



Committed



Quality



Reliability



Competent



Transparency

Our Solutions



Supply industrial materials

- We provide all types of products, spare parts, and supplies.

- The client no longer needs to allocate too many resources to manage a wide range of items and suppliers.
- We guarantee that companies optimize their resources:
 - Receive the requested product
 - the best price
 - at the agreed point and
 - in the stipulated time
 - even if it requires urgent shipments.



Consulting services

- We offer fast and reliable assistance in all areas regarding imports, exports, and trade between Europe and the world.

- The client can avoid cumbersome import and export processes and the linguistic and geographical barriers that this entails.
- With our unique knowledge of the area, we can offer you:
 - Consultancy services customized for European enterprises wishing to enter different markets, mainly South American.
 - We can provide you with all of the support and information needed to facilitate the interpretation and application of customs legislation and tax-related to customs clearance.
 - We can recommend the use and control of special procedures and /or facilitate your customs clearance.

Our services are provided in English, Portuguese, Spanish, Swedish, Korean, Chinese and Romanian.

Purchasing process



Request quotes from our extensive network of suppliers.



Negotiate the best price convenient for the client.
We send the proforma invoice to the customer.



Approved by the customer, we make the purchase.



Coordinate the dispatch complying with the shipping instructions oriented by the client.



We handle all the documentation according to the requirements of each client and industry and according to the laws and practices that prevail in each country of origin and destination.



Follow up until the merchandise arrives at its destination.

Suppliers and products

We connect your company with the world's most relevant manufacturers. We have access to thousands of products and suppliers throughout the world.

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- Seals and o-rings
 - Bearings
 - Engines
 - Compressors
 - Electronic components
 - Electric material
 - Coupling Systems
 - Sprockets
 - Repair kit
 - Pumps
 - Robots
 - Frequency converters
 - Hydraulic Material
 - Pneumatic Material
 - Storage material
 - Tools and screws
 - Hoses and Connections
 - Security Material
 - Parts of Mechanical Transmission
 - Parts of Electric Transmission
 - Measuring and testing equipment
 - UPS for any application
 - Batteries
 - Process controllers
 - Spare parts
 - Industrial instrumentation
 - Power systems
 - Communication modules
 - Cables
 - Filters
 - Transmitters
 - Servomotors
 - Sensors
 - Valves
 - Encoders

Our Team



Lourdes Omitto
Director

Lourdes has a degree in literature and as a technical buyer has worked in trade, import, export and consulting between South America and Europe for more than 20 years. Her experience helps to advise the various companies in their business processes. She speaks Portuguese, Swedish and English.

lourdes@swedbrasil.com



Alf Andersson
CEO

Alf has worked in the industry for more than 40 years. His area of competence is within the metallurgical industrial, as a specialist in precision measurement is technical consultant, mechanical, electrical and industrial automation. He speaks Swedish and English. alf@swedbrasil.com



Alexandra Popa - Trade and marketing assistant

Alexandra has more than 10 years of experience in customer service and financial services. She has a Master's degree in Communication and Human Resources. Alexandra speaks Romanian, English and Swedish.

alexandra@swedbrasil.com



Yolanda Bravo - Trade and marketing assistant

Yolanda has more than 12 years of experience in the marketing area in private companies and in international organizations. She has a Master's degree in Marketing and Business Administration. Yolanda speaks Spanish, English and Swedish. yolanda@swedbrasil.com



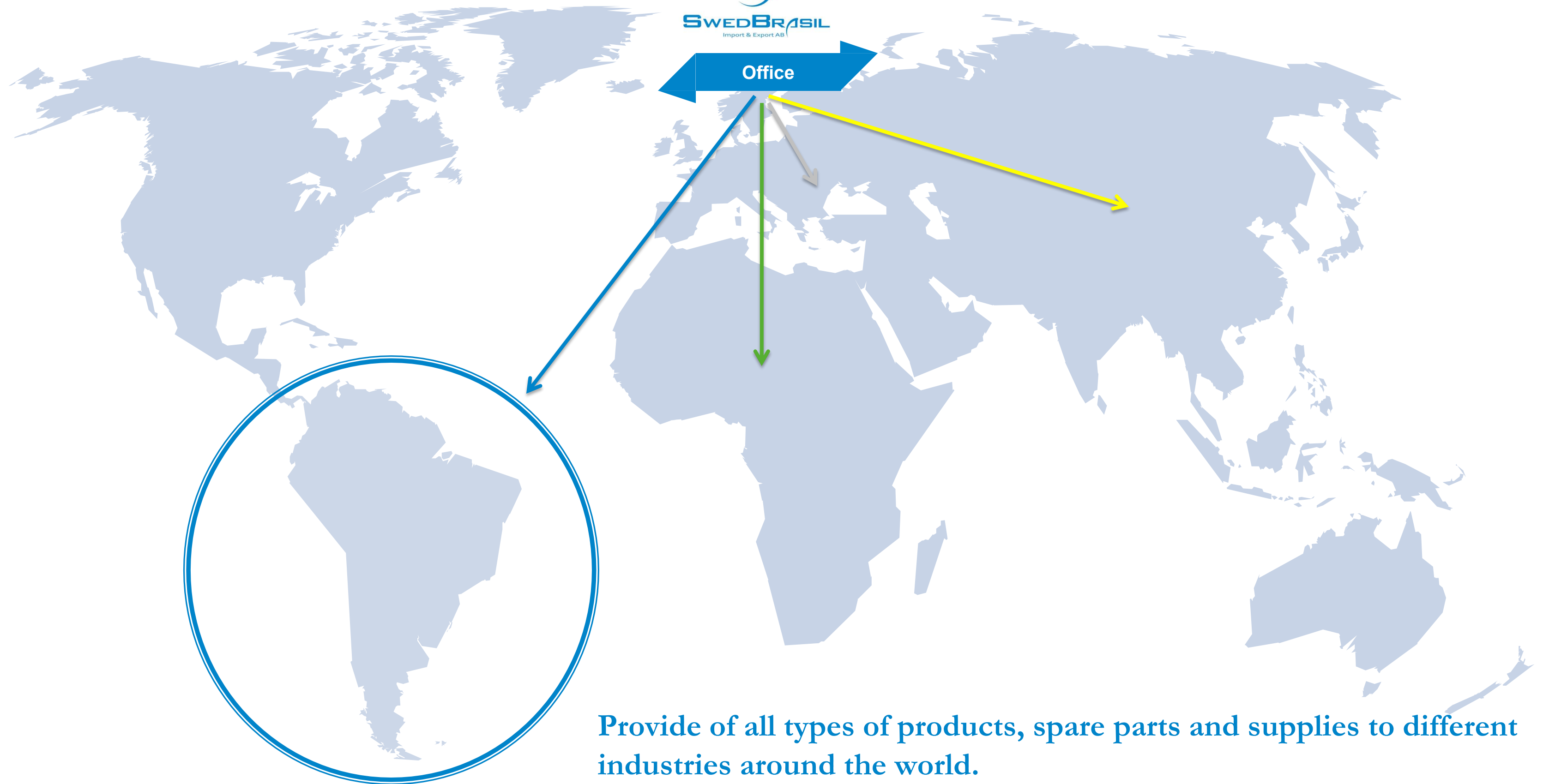
Mira Kang - Trade and marketing assistant

Mira has more than 7 years of experience of financial markets. She has a Master's degree in Accounting and Sinology. Mira speaks Korean, English, Swedish and Chinese. mira.kang@swedbrasil.com

Our Coverage



Office



Provide of all types of products, spare parts and supplies to different industries around the world.



SWEDBRASIL
Import & Export AB

“ The best of our work is to provide appropriate solutions for the client from start to finish. ”



Thank you!
Do you have any questions?

You can follow us on:



info@swedbrasil.com

<https://www.swedbrasil.com>