



SWEDBRASIL
Import & Export AB

At your service

OUR MISSION



“We offer an extensive range of industrial supplies for Maintenance, Repair, and Operations (MRO).”

Our mission is straightforward yet profound:

- To be one of the leading providers of indirect MRO material and business solutions operating all over the world. We strive to empower our clients by providing high-quality services and efficient procurement processes.
- Our mission is built on a foundation of commitment, reliability, and excellence. We are committed to understanding the unique needs and challenges of our clients, and we go above and beyond to meet and exceed their expectations. We believe in building strong, long-term relationships with our clients, based on trust and mutual growth.
- We aim to be the go-to partner for businesses in need of indirect MRO materials by sourcing from trusted suppliers and ensuring competitive pricing. We provide our clients with a one-stop solution for all their procurement needs.
- In addition to our commitment to our clients, we are also dedicated to environmental sustainability. We understand the importance of responsible sourcing and minimizing our impact on the environment. That's why we prioritize working with suppliers who share our values and adhere to sustainable practices.

OUR VISION



***“We provide the highest quality
MRO products at competitive prices
from the world's leading
manufacturers.”***

- Our vision is to revolutionize the indirect MRO material procurement landscape all over the world. We envision a future where businesses can effortlessly access top-quality products, streamline their procurement processes, and focus on what truly matters - their core operations and growth.
- Our vision is rooted in the belief that every organization, regardless of its size or industry, deserves access to the best indirect MRO materials available. We envision a world where businesses can rely on us as their trusted partner, knowing that we will go above and beyond to meet their needs and exceed their expectations.
- Through our extensive supplier network and dedicated team, we aim to provide a comprehensive solution that simplifies the entire procurement journey.
- Furthermore, our vision extends to environmental sustainability. We are committed to minimizing our impact on the environment and promoting sustainable practices throughout our operations.

OUR VALUES



“Our values are the foundation of everything we do, and they define who we are as a company.”

- **Integrity:** Integrity is at the forefront of our operations. We believe in conducting business with honesty, transparency, and ethical behavior.
- **Customer Focus:** Our customers are at the heart of everything we do. We strive to understand their unique needs and provide tailored solutions to meet their expectations.
- **Reliability:** Reliability is a cornerstone of our business. We are committed to delivering on our promises and maintaining consistency in our services.
- **Collaboration:** By working closely with our clients, suppliers, and partners, we create strong relationships that lead to mutual success.
- **Innovation:** We are driven by a culture of innovation. We continually seek new ways to improve our processes, services, and solutions.
- **Sustainability:** We are committed to sustainability and environmental responsibility. We strive to minimize our ecological footprint by promoting sustainable practices throughout our operations.
- **Employee Development:** Our employees are our greatest asset. We foster a supportive and inclusive work environment that encourages personal and professional growth.

OUR HISTORY



“We have been active in the field of industrial components and equipment acquisition for more than 12 years.”

2011

SwedBrasil Import & Export AB was founded in Sweden in 2011 in response to our .experience of the long and complicated process of trading with products between Europe and South America.

2015

SwedBrasil Import & Export AB was created with the aim of facilitating these processes, optimizing time and cost for companies.

2024

As of today, we have responded to various global companies of all sizes around the world, in their needs to purchase industrial materials and assistance and export process.

OUR SOLUTIONS



SUPPLY INDUSTRIAL MATERIALS

- We provide all types of products, spare parts, and supplies to different industries worldwide.
- The client no longer needs to allocate too many resources to manage a wide range of items and suppliers.
- Companies can optimize their resources by receiving the requested product at the best price, on time, even with urgent shipments.

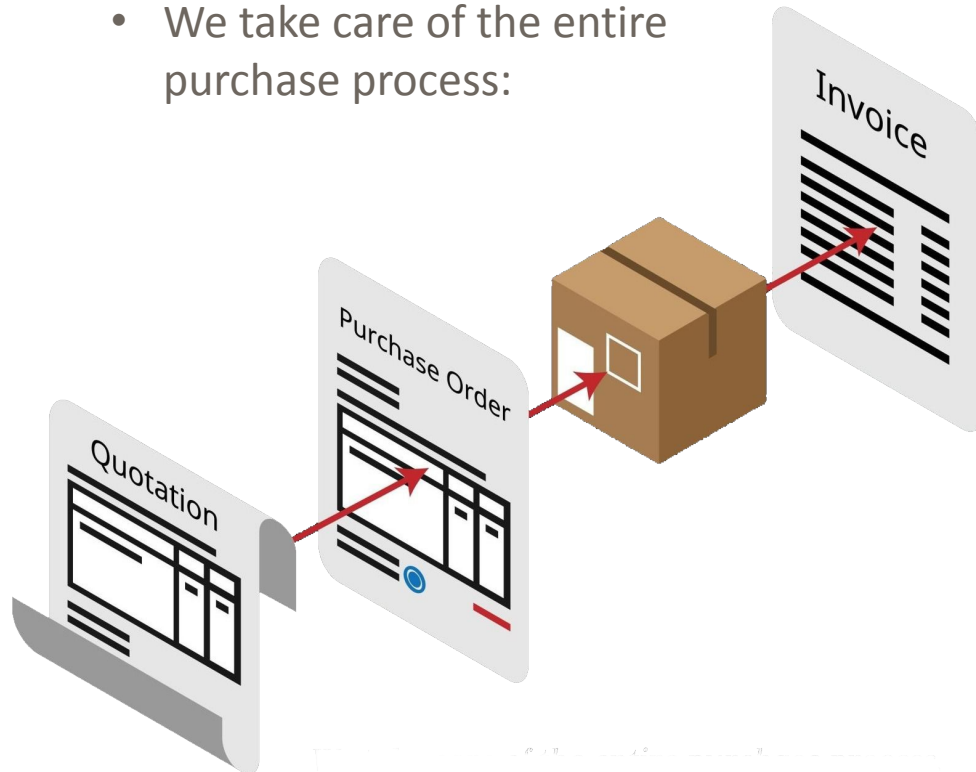
CONSULTING SERVICES

- We offer fast and reliable assistance in all areas regarding imports, exports and trade between Europe and the world.
- Customized consultancy for European businesses expanding into various markets, particularly South America.
- Comprehensive assistance for interpreting and applying customs legislation and tax regulations related to clearance.

OUR SOLUTIONS

PURCHASING PROCESS

- We take care of the entire purchase process:



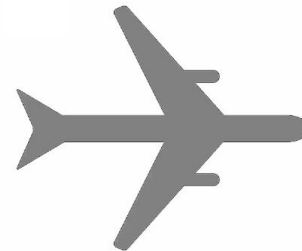
Request quotes from our extensive network of suppliers.



Negotiate the best price for the client. We send the proforma invoice to the customer.



Approved by the customer, we make the purchase.



Coordinate the dispatch complying with the shipping instructions oriented by the client.



We handle all the documentation according to the requirements of each client and industry.



Follow up until the merchandise arrives at its destination.

OUR SUPPLIERS

- We have a large network of globally recognized suppliers in various industries.
- We import goods from Europe, Asia, the US, and Canada.



MAIN BRANDS

SIEMENS

Schneider
Electric

OMRON

BINAR

Rexroth
Bosch Group

SMC
INTERNATIONAL TRAINING

Atlas Copco

BALLUFF

Honeywell

Lenze

HIRSCHMANN
A BELDEN BRAND

Danfoss

Endress+Hauser
People for Process Automation

SICK
Sensor Intelligence.

Leuze electronic

AVL

HYDAC

ABB

**krom
schroder**

FESTO



BOSCH

SKF

PEPPERL+FUCHS
SENSING YOUR NEEDS

SWEDBRASIL

OUR TEAM

SwedBrasil
office



**“THE BEST OF OUR WORK IS TO PROVIDE APPROPRIATE SOLUTIONS
FOR THE CLIENT FROM START TO FINISH.”**



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THANK YOU!

Obrigado

Gracias

Tack



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SWEDBRASIL

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